

Practice Operations

SERVICE:

WARE LANGHORNE & ASSOCIATES supports individual physicians or medical groups starting new practice operations. Whether your practice is well-established or just starting out, this management support relieves the physician from being distracted from patient care by assuming the day-to-day management functions of the practice, including contract management, marketing, utilization management, continuous quality improvement activities, group purchasing, and support services such as human resources development, billing, collections, and claims management services. Understanding of provider patient-centered concerns, market differences, customs, and values must be taken into consideration when evaluating management style and philosophy. In order to make a significant favorable impact on the cost of healthcare, WARE LANGHORNE & ASSOCIATES works closely with the physicians to produce a vehicle that enables physicians to make the necessary changes to align appropriate business goals, medical goals and objectives, and respond more positively to the angst of change. The resulting response is a patient-centered, medically appropriate vision and plan.

- Provide the business and management resources that enable physician practices to best serve the needs of patients
- Appointment scheduling and patient flow
- Patient accounts/daily cash control
- State and local licensure requirements
- Partnership contract negotiations
- Payor participation credentialing
- Selection of office site, equipment, design & furnishing
- Lease negotiation for office space / construction
- Recruitment, hiring and training of personnel
- Development of employee manuals, policy & procedure manuals
- Development of accounting and legal professional services
- Best price negotiating for group insurance
- Forms design, including stationery and billing forms
- OSHA compliance



An ideal outsourcing partner has resource depth and substantial management expertise, but not a record of attempting to control providers.

Lower practice overhead and make better use of operating budgets.



**WARE LANGHORNE
& ASSOCIATES, INC.**

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